

Disclosure Statement.

For the nine months ended 31 March 2016.

**Kiwi
bank.**

Number
59

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General matters

Details of incorporation

Kiwibank Limited (“**Kiwibank**”) is a company domiciled in New Zealand and was incorporated in New Zealand under the Companies Act 1993 on 4 May 2001. On 29 November 2001, Kiwibank was registered as a bank under the Reserve Bank of New Zealand Act 1989 (the “**RBNZ Act**”) and was required to comply with the conditions of registration as laid down by the Reserve Bank of New Zealand (“**RBNZ**”) from that date onwards.

This Disclosure Statement has been issued by Kiwibank for the nine months ended 31 March 2016, in accordance with the Registered Bank Disclosure Statements (New Zealand Incorporated Registered Banks) Order 2014 (the “**Order**”). Words and phrases defined by the Order have the same meanings when used in this Disclosure Statement.

In this Disclosure Statement, “**Banking Group**” means Kiwibank’s financial reporting group, which consists of Kiwibank, all of its wholly owned entities and all other entities consolidated for financial reporting purposes.

Registered office

The registered office is: Kiwibank Limited, Level 8, New Zealand Post House, 7 Waterloo Quay, Wellington 6011, New Zealand.

Address for service

The address for service is: Kiwibank Limited, Ground Floor, New Zealand Post House, 7 Waterloo Quay, Wellington 6011, New Zealand.

Other material matters

The Board of Directors of Kiwibank (the “**Board**”) are of the opinion that, other than outlined below, there are no matters relating to the business or affairs of Kiwibank or the Banking Group, which would, if disclosed in this Disclosure Statement, materially affect the decision of a person to subscribe for debt securities of which Kiwibank or any member of the Banking Group is the issuer.

Group structure

New Zealand Post Limited (“**NZP**”) is the sole shareholder in Kiwi Group Holdings Limited (“**KGHL**”), which in turn is the sole shareholder of Kiwibank. NZP has commenced a process that could see NZP selling a 45% share of KGHL to the Guardians of the New Zealand Superannuation Fund (“**NZSF**”) (as to 25%) and Accident Compensation Corporation (“**ACC**”) (as to 20%) (the “**Partial Sale Transaction**”). Each of NZSF and ACC are Crown entities. The Partial Sale Transaction reflects the Government’s non-negotiable position that the Crown remains the sole ultimate shareholder of Kiwibank.

NZP, NZSF and ACC have entered into a term sheet for the Partial Sale Transaction, which is subject to a number of conditions, including the completion of satisfactory due diligence by NZSF and ACC, negotiation of definitive transaction documentation, final board approvals and regulatory approvals. Subject to satisfaction of the conditions, it is anticipated that the Partial Sale Transaction will be completed by the end of NZP’s current financial year, being 30 June 2016.

Whether or not the Partial Sale Transaction proceeds, NZP has indicated that it may terminate the NZP Guarantee. NZP must give not less than 3 months’ notice before it terminates the NZP Guarantee.

Core banking system

Kiwibank has determined that it is appropriate to modernise its core banking system over the next 3-5 years. Therefore, there will be a higher level of investment during this period which will be actively managed to minimise the risk of unplanned costs or operational risk from a significant change programme.

Pending proceedings or arbitration

The Board are of the opinion that, other than outlined below, there are no pending legal proceedings or arbitration concerning Kiwibank or any member of the Banking Group, whether in New Zealand or elsewhere, that may have a material adverse effect on Kiwibank or the Banking Group.

In June 2013, a group called Fair Play on Fees announced plans for a representative action against banks in New Zealand in relation to certain default fees charged to New Zealand customers. In November 2013, the group issued proceedings against Kiwibank. The potential outcome of the proceedings cannot be determined with any certainty at this stage.

Credit ratings

Kiwibank has the following credit ratings applicable to its long term unsecured obligations payable in New Zealand, in New Zealand dollars:

Rating agency	Credit rating and outlook
Standard & Poor’s (Australia) Pty Limited (“ S&P ”)	A+ (Credit watch negative)
Moody’s Investors Service	Aa3 (Rating under review)
Fitch Ratings	AA+ (Rating watch negative)

Conditions of registration

Changes in conditions of registration

There have been no changes to the Kiwibank conditions of registration from those which were in force at 31 December 2015.

Directorate

Catherine Maria Savage resigned as a director on 31 January 2016.

Rhoda Phillippo was appointed as a director on 1 March 2016.

There have been no other changes in the Board since 30 June 2015.

Responsible persons

Rob Morrison and Alison Gerry have been authorised in writing to sign this disclosure statement in accordance with Section 82 of the RBNZ Act, on behalf of the directors, being:

Robert William Bentley Morrison	Hon. Sir Michael John Cullen
Alison Rosemary Gerry	Brian Joseph Roche
Lindsay Wright	Carol Anne Campbell
Rhoda Phillippo	

Guarantees

As at the date the Board approved this Disclosure Statement, the payment obligations of Kiwibank have the benefit of a deed poll guarantee by NZP (the “**NZP Guarantee**”) and (in relation to certain debt securities issued by Kiwibank) a guarantee by Kiwi Covered Bond Trustee Limited (the “**Covered Bond Guarantee**”). A summary of the details of each guarantee are set out below.

While not a condition of the Partial Sale Transaction, NZP has indicated that it intends to terminate the NZP Guarantee after completion of the transaction. Further details of the Partial Sale Transaction are set out in the Other material matters section. NZP must give not less than 3 months’ notice before it terminates the NZP Guarantee. This termination will not affect any payment obligations of Kiwibank that were already guaranteed at the time the guarantee is terminated.

Further details on the NZP Guarantee can be obtained by referring to Kiwibank’s Disclosure Statement for the year ended 30 June 2015 which is available at www.kiwibank.co.nz.

NZP Guarantee

NZP supports Kiwibank as a registered bank.

The following is a summary of the main features of the NZP Guarantee as at 31 March 2016:

- i. The address for service of NZP is: Ground Floor, New Zealand Post House, 7 Waterloo Quay, Wellington 6011, New Zealand.
- ii. NZP is not a member of the Banking Group (as that term is defined in the Order).

- iii. The NZP Guarantee is an unsecured guarantee of all the payment obligations (excluding any payment obligations, the terms of which expressly provide in writing that they do not have the benefit of the NZP Guarantee) of Kiwibank. The NZP Guarantee can be terminated on not less than three months’ notice being given to creditors (as that term is defined in the NZP Guarantee). Any such termination does not affect any existing payment obligations owed under the NZP Guarantee at the termination date. The NZP Guarantee has no expiry date.

NZP has a credit rating applicable to its long term unsecured obligations payable in New Zealand, in New Zealand dollars, from S&P of A+ (stable outlook).

Covered Bond Guarantee

Certain debt securities (“**Covered Bonds**”) issued by Kiwibank are guaranteed by Kiwi Covered Bond Trustee Limited (the “**Covered Bond Guarantor**”), solely in its capacity as Trustee of Kiwibank Covered Bond Trust. The Covered Bond Guarantor has guaranteed the payment of interest and principal of Covered Bonds, pursuant to a guarantee which is secured over a pool of assets. The Covered Bond Guarantor’s address for service is Level 9, 34 Shortland Street, Auckland, New Zealand. The Covered Bond Guarantor is not a member of the Banking Group. The Covered Bonds have been assigned a long term rating of Aaa and AAA by Moody’s Investors Service and Fitch Ratings respectively.

Directors' statement

The directors of Kiwibank state that each director believes, after due enquiry, that:

1. As at the date on which the Disclosure Statement is signed:
 - i. the Disclosure Statement contains all the information that is required by the Registered Bank Disclosure Statements (New Zealand Incorporated Registered Banks) Order 2014; and
 - ii. the Disclosure Statement is not false or misleading.
2. During the period ended 31 March 2016:
 - i. Kiwibank has complied with the conditions of registration applicable during the period;
 - ii. credit exposures to connected persons were not contrary to the interests of the Banking Group; and
 - iii. Kiwibank had systems in place to monitor and control adequately the Banking Group's material risks, including credit risk, concentration of credit risk, interest rate risk, currency risk, equity risk, liquidity risk, operational risk and other business risks, and that those systems were being properly applied.

Signed by Rob Morrison and Alison Gerry as directors and responsible persons on behalf of all the directors listed in the Directorate of this Disclosure Statement:

The image shows two handwritten signatures in black ink. The signature on the left is 'Rob Morrison' and the signature on the right is 'Alison Gerry'. Both are written in a cursive, flowing style.

25 May 2016

Interim financial statements

Consolidated income statement For the nine months ended 31 March 2016

The Banking Group				
Dollars in millions	Note	Unaudited 9 months ended 31/03/16	Unaudited 9 months ended 31/03/15	Audited year ended 30/06/15
Interest income		689	712	957
Interest expense		(409)	(442)	(596)
Net interest income		280	270	361
Net gains/(losses) on financial instruments at fair value	2	8	3	5
Gross fee and other income		145	147	194
Direct fee expenses		(71)	(64)	(87)
Net fee and other income		74	83	107
Total operating income		362	356	473
Operating expenses		(219)	(205)	(284)
Impairment losses on loans and advances	9	(10)	(12)	(13)
Profit before taxation		133	139	176
Income tax expense		(33)	(39)	(49)
Profit after taxation		100	100	127
Attributable to:				
Owners of the parent		100	100	127
Non-controlling interest		-	-	-

Consolidated statement of comprehensive income For the nine months ended 31 March 2016

The Banking Group				
Dollars in millions	Note	Unaudited 9 months ended 31/03/16	Unaudited 9 months ended 31/03/15	Audited year ended 30/06/15
Profit after taxation		100	100	127
Other comprehensive income				
Net gain/(loss) from changes in reserves that may subsequently be reclassified to profit or loss				
Available-for-sale reserve (net of tax)		3	7	10
Cash flow hedge reserve (net of tax)		(10)	(52)	(74)
Other comprehensive income for the period/year		(7)	(45)	(64)
Total comprehensive income for the period/year		93	55	63
Attributable to:				
Owners of the parent		93	55	63
Non-controlling interest		-	-	-

The notes on pages 8 to 18 form part of these interim financial statements.

Interim financial statements continued

Consolidated statement of changes in equity For the nine months ended 31 March 2016

The Banking Group									
Dollars in millions	Note	Fully Paid Ordinary Shares	Retained earnings	Available-For-Sale Reserve	Cash Flow Hedge Reserve	Perpetual Capital Reserve	Total Equity Attributable to Owners of the Parent	Non-Controlling Interest	Total
Balance at 1 July 2014		400	436	(2)	20	-	854	149	1,003
Unaudited 9 months ended 31 March 2015									
Unaudited profit for the period		-	100	-	-	-	100	-	100
Other comprehensive income									
Available-for-sale financial assets (net of tax)		-	-	7	-	-	7	-	7
Cash flow hedges (net of tax)		-	-	-	(52)	-	(52)	-	(52)
Total other comprehensive income		-	-	7	(52)	-	(45)	-	(45)
Total comprehensive income		-	100	7	(52)	-	55	-	55
Transactions with owners									
Transaction with non-controlling interest		-	-	-	-	-	-	1	1
Dividends paid on ordinary shares	8	-	(22)	-	-	-	(22)	-	(22)
Dividends paid to non-controlling interest		-	(6)	-	-	-	(6)	-	(6)
Unaudited balance at 31 March 2015		400	508	5	(32)	-	881	150	1,031
Audited year ended 30 June 2015									
Audited profit for the year		-	127	-	-	-	127	-	127
Other comprehensive income									
Available-for-sale financial assets (net of tax)		-	-	10	-	-	10	-	10
Cash flow hedges (net of tax)		-	-	-	(74)	-	(74)	-	(74)
Total other comprehensive income		-	-	10	(74)	-	(64)	-	(64)
Total comprehensive income		-	127	10	(74)	-	63	-	63
Transactions with owners									
Repurchase of perpetual preference shares		-	-	-	-	-	-	(150)	(150)
Issue of perpetual capital		-	-	-	-	147	147	-	147
Transaction with non-controlling interest		-	-	-	-	-	-	1	1
Dividends paid on ordinary shares	8	-	(22)	-	-	-	(22)	-	(22)
Dividends paid to non-controlling interest		-	(9)	-	-	-	(9)	-	(9)
Audited balance at 30 June 2015		400	532	8	(54)	147	1,033	-	1,033
Unaudited 9 months ended 31 March 2016									
Unaudited profit for the period		-	100	-	-	-	100	-	100
Other comprehensive income									
Available-for-sale financial assets (net of tax)		-	-	3	-	-	3	-	3
Cash flow hedges (net of tax)		-	-	-	(10)	-	(10)	-	(10)
Total other comprehensive income		-	-	3	(10)	-	(7)	-	(7)
Total comprehensive income		-	100	3	(10)	-	93	-	93
Transactions with owners									
Dividends paid on ordinary shares	8	-	(24)	-	-	-	(24)	-	(24)
Distributions to holders of perpetual capital		-	(8)	-	-	-	(8)	-	(8)
Unaudited balance at 31 March 2016		400	600	11	(64)	147	1,094	-	1,094

Interim financial statements continued

Consolidated balance sheet

As at 31 March 2016

The Banking Group				
Dollars in millions	Note	Unaudited 31/03/16	Unaudited 31/03/15	Audited 30/06/15
Assets				
Cash and cash equivalents		530	588	492
Due from NZP related parties	3	78	78	77
Due from other financial institutions	4	243	281	194
Financial assets held for trading		15	46	96
Available-for-sale assets		1,159	1,247	1,222
Loans and advances	5	16,439	15,362	15,598
Derivative financial instruments		693	289	480
Property, plant and equipment		20	18	20
Intangible assets		146	106	116
Deferred taxation		33	24	32
Other assets		17	15	17
Total assets		19,373	18,054	18,344
<i>Total interest earning and discount bearing assets</i>		<i>18,458</i>	<i>17,588</i>	<i>17,642</i>
Liabilities				
Due to other financial institutions		107	291	325
Due to NZP related parties	3	4	3	6
Deposits and other borrowings	6	14,656	13,654	13,740
Derivative financial instruments		766	362	475
Debt securities issued		2,396	2,368	2,397
Current tax liability		-	9	21
Other liabilities		91	82	92
Subordinated debt	7	259	254	255
Total liabilities		18,279	17,023	17,311
Equity attributable to owners of the parent				
Share capital		400	400	400
Reserves		694	481	633
Total equity attributable to owners of the parent		1,094	881	1,033
Non-controlling interest		-	150	-
Total equity		1,094	1,031	1,033
Total liabilities and shareholders equity		19,373	18,054	18,344
<i>Total interest and discount bearing liabilities</i>		<i>15,972</i>	<i>15,366</i>	<i>15,434</i>

The notes on pages 8 to 18 form part of these interim financial statements.

Interim financial statements continued

Consolidated cash flow statement For the nine months ended 31 March 2016

	The Banking Group		
	Unaudited 9 months ended 31/03/16	Unaudited 9 months ended 31/03/15	Audited year ended 30/06/15
Dollars in millions			
Cash flows from operating activities			
Interest received	711	720	974
Interest paid	(414)	(430)	(575)
Fee and other income	145	147	194
Direct fee expenses	(71)	(64)	(87)
Operating expenses paid	(191)	(180)	(243)
Taxes paid	(52)	(40)	(38)
Net cash flows from operating activities before changes in operating assets and liabilities	128	153	225
Net changes in operating assets and liabilities			
Decrease/(increase) in financial assets held for trading	82	2	(47)
Decrease/(increase) in available-for-sale assets	76	(141)	(114)
(Increase) in loans and advances	(883)	(750)	(973)
(Increase) in net amounts due from related parties	(4)	(23)	(19)
(Increase) in balances due from other financial institutions	(49)	(160)	(72)
Increase in deposits and other borrowing	926	892	967
(Decrease)/Increase in balances due to other financial institutions	(218)	106	139
Net cash flows provided by operating activities	58	79	106
Cash flows from investing activities			
Purchase of property, plant and equipment	(5)	(9)	(13)
Purchase of intangible assets	(46)	(34)	(51)
Net cash flows from investing activities	(51)	(43)	(64)
Cash flows from financing activities			
Increase in debt securities issued	64	114	14
Net issue of perpetual capital notes	-	-	147
Repurchase of perpetual preference shares	-	-	(150)
Dividends paid on ordinary shares	(24)	(22)	(22)
Distributions to holders of perpetual capital	(8)	-	-
Dividends paid to non-controlling interest	-	(6)	(9)
Net cash flows from financing activities	32	86	(20)
Increase in cash and cash equivalents	39	122	22
Cash and cash equivalents at beginning of the period/year	492	461	461
Effect of exchange translation adjustments	(1)	5	9
Cash and cash equivalents at end of the period/year	530	588	492

The notes on pages 8 to 18 form part of these interim financial statements.

Notes to the interim financial statements

1. Summary of significant accounting policies

1.1 Reporting entity

In these interim financial statements, the reporting entity is Kiwibank Limited (“**Kiwibank**” or the “**Bank**”). The “**Banking Group**” consists of Kiwibank and its subsidiaries. Kiwibank is a for-profit entity incorporated and domiciled in New Zealand under the Companies Act 1993 and is registered as a bank under the Reserve Bank of New Zealand Act 1989.

The principal activity of the Banking Group is the provision of retail and banking products and services to individuals and small to medium-sized businesses.

Kiwibank’s immediate parent company is Kiwi Group Holdings Limited (“**KGHL**”), its ultimate parent company is New Zealand Post Limited (“**NZP**”) and the ultimate shareholder of Kiwibank is the New Zealand Crown (the “**Crown**”).

1.2 Basis of preparation

These interim financial statements are for the Banking Group for the nine months ended 31 March 2016 and have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand, as appropriate for a for-profit entity. They comply with NZ IAS 34 Interim Financial Reporting, IAS 34 *Interim Financial Reporting* and the Registered Bank Disclosure Statements (New Zealand Incorporated Registered Banks) Order 2014 (the “**Order**”). These interim financial statements should be read in conjunction with the Banking Group’s financial statements for the year ended 30 June 2015, which comply with International Financial Reporting Standards (“**IFRS**”) as issued by the International Accounting Standards Board.

Measurement base

These interim financial statements are based on the general principles of historic cost accounting, modified by the application of fair value measurements for available-for-sale financial assets, financial instruments held at fair value through profit or loss and all derivative contracts. The carrying values of recognised assets and liabilities that are hedged items in fair value hedges, and otherwise carried at amortised cost, are adjusted to record changes in fair value attributable to the risks that are being hedged.

1.3 Accounting policies

The accounting policies adopted in the preparation of the interim financial statements are consistent with those followed in the preparation of the Banking Group’s annual financial statements for the year ended 30 June 2015.

1.4 Basis of consolidation

The consolidated interim financial statements of the Banking Group comprise the interim financial statements of Kiwibank and its subsidiaries for the period ended 31 March 2016, using the acquisition method. Subsidiaries are entities that are controlled by Kiwibank.

1.5 Functional and presentation currency

The functional and presentation currency of Kiwibank and the Banking Group is New Zealand dollars. All amounts are expressed in millions of New Zealand dollars, unless otherwise stated.

1.6 Comparative amounts

Certain comparative balances have been reclassified to ensure consistency with the current period’s presentation.

2. Net gains/(losses) on financial instruments at fair value

	The Banking Group		
	Unaudited 9 months ended 31/03/16	Unaudited 9 months ended 31/03/15	Audited year ended 30/06/15
Dollars in millions			
Derivative financial instruments held for trading	1	(5)	(6)
Financial assets held for trading	1	4	5
Net ineffectiveness on qualifying fair value hedges	1	(1)	(1)
Cumulative gain transferred from available-for-sale reserve	7	1	2
Cumulative loss transferred from cash flow hedge reserve	(2)	2	3
Net foreign exchange gains	-	2	2
Total gains on financial instruments	8	3	5

Net ineffectiveness on qualifying cash flow hedges is \$0.0m (31 March 2015: (\$0.1m); 30 June 2015: (\$0.1m)). Net ineffectiveness on qualifying fair value hedges is \$0.5m (31 March 2015: (\$1.2m); 30 June 2015: (\$1.1m)).

Notes to the interim financial statements continued

3. Related parties

Dollars in millions	The Banking Group		
	Unaudited as at 31/03/16	Unaudited as at 31/03/15	Audited as at 30/06/15
Outstanding balances			
Due to NZP related parties	4	3	6
Included in deposits	26	27	28
Included in non-controlling interest	-	1	-
Total balances due to related parties	30	31	34
Receivables			
Due from NZP related parties	78	78	77
Included in loans and advances	3	2	2
Total balances due from related parties	81	80	79

NZP has a credit facility with the Banking Group, allowing NZP to draw down to the extent that the Banking Group does not exceed credit exposure to connected persons of 15% of Tier 1 capital, as required in its banking conditions of registration. When loans are drawn down the transaction is undertaken at market interest rates. As at 31 March 2016 the amount owed by NZP to the Banking Group

was \$77m (31 March 2015: \$77m; 30 June 2015: \$76m). This does not exceed the 15% of Tier 1 capital requirement.

The Crown is party to a \$300m uncalled capital facility with NZP where NZP can drawdown capital for contingent events around Kiwibank's conditions of registration. The annualised cost of this facility on charged to Kiwibank by NZP is \$3.6m.

4. Due from other financial institutions

Dollars in millions	The Banking Group		
	Unaudited as at 31/03/16	Unaudited as at 31/03/15	Audited as at 30/06/15
Unsettled receivables	4	137	32
Short term advances due from other financial institutions	61	19	23
Collateralised loans	178	125	139
Total – current	243	281	194

As at 31 March 2016, included within the balance above, is \$178.0m of collateral pledged by Kiwibank in respect of its credit support annex obligations to derivative counterparties (31 March 2015: \$124.6m; 30 June 2015: \$138.5m).

Notes to the interim financial statements continued

5. Loans and advances

Dollars in millions	The Banking Group		
	Unaudited as at 31/03/16	Unaudited as at 31/03/15	Audited as at 30/06/15
Residential	14,424	13,538	13,718
Other retail	406	367	381
Business	1,659	1,515	1,552
Gross loans and advances	16,489	15,420	15,651
Collective allowance for impairment losses	(44)	(41)	(41)
Allowance for individually impaired assets	(9)	(17)	(12)
Fair value hedge adjustments	3	-	-
Net net loans and advances	16,439	15,362	15,598
Current	1,177	1,058	1,059
Non-current	15,262	14,304	14,539

6. Deposits and other borrowings

Dollars in millions	The Banking Group		
	Unaudited as at 31/03/16	Unaudited as at 31/03/15	Audited as at 30/06/15
Demand deposits non-interest bearing	1,441	1,197	1,255
Demand deposits bearing interest	3,074	2,662	2,747
Term deposits	10,141	9,795	9,738
Total deposits from customers	14,656	13,654	13,740
Current	14,185	13,319	13,385
Non-current	471	335	355

In the event of the liquidation of Kiwibank, deposit holders will rank equally with all other creditors but ahead of subordinated debt holders and shareholders. In addition, all payment obligations of Kiwibank covered by the NZP Guarantee, existing at the time the NZP Guarantee may be terminated, but only in relation to and to the extent of those obligations, are guaranteed under the NZP Guarantee.

The Kiwibank PIE Unit Trust (the “Trust”), established in May 2008, operates three funds; the PIE Term Deposit Fund, the Notice Saver and PIE Online Call Fund. Kiwibank Investment Management Limited is the Issuer and Manager (the “Manager”), Trustees Executors Limited is the Trustee and Kiwibank is the Promoter

of the Trust. Units in the Trust do not directly represent deposits or liabilities of Kiwibank, however the Trust is invested exclusively in term and call deposits with Kiwibank. At 31 March 2016, \$3,611m of the Trust’s funds were invested in Kiwibank products or securities (31 March 2015: \$3,666m; 30 June 2015: \$3,735m).

Kiwibank guarantees the payment obligations of the Manager and any amounts owing to Unitholders under the Trust Deed in respect of their Units and agrees to pay to Unitholders any shortfall between the amount they may receive on redeeming their Units or in the winding up of the Trust and the balance of their Unit Accounts.

Notes to the interim financial statements continued

7. Subordinated debt

Dollars in millions	The Banking Group		
	Unaudited as at 31/03/16	Unaudited as at 31/03/15	Audited as at 30/06/15
Subordinated bonds	152	151	149
Capital notes	107	103	106
Total subordinated debt	259	254	255
Current	4	4	3
Non-current	255	250	252

During the period ended 31 March 2016, \$nil of subordinated debt was issued or called by the Banking Group (period ended 31 March 2015: \$nil issued or called; year ended 30 June 2015: \$nil issued or called).

As at 31 March 2016, \$208m (31 March 2015: \$208m; 30 June 2015: \$208m) of the subordinated debt qualified as Tier 2 capital for Capital Adequacy calculation purposes. The contractual terms of subordinated debt instruments on issue expressly provide that they do not have the benefit of a deed poll guarantee (the "NZP Guarantee") provided by NZP.

The Banking Group has not had any defaults of principal, interest or other breaches with respect to these liabilities during the period (period ended 31 March 2015: none; year ended 30 June 2015: none).

The subordinated debt instruments on issue are subordinate to all other general liabilities of the Banking Group and are denominated in New Zealand dollars.

The terms and conditions of the subordinated debt instruments on issue are as follows.

Instrument	Issue date	Amount \$m's	Coupon rate	Call date	Maturity date	Credit rating
Subordinated bonds	10 December 2012	150	5.80% p.a.	15 December 2017	15 December 2022	BB+
Capital notes	6 June 2014	100	6.61% p.a.	15 July 2019	15 July 2024	BB+

Capital Notes

The Capital Notes have been issued by Kiwi Capital Funding Limited ("KCFL"), an entity controlled by Kiwibank and which is part of the consolidated Banking Group. The entire proceeds from the issue of Capital Notes were used to purchase convertible subordinate bonds issued by Kiwibank (the "Kiwibank Bonds"). Interest on the Capital Notes is payable semi-annually at an initial rate of 6.61% p.a. subject to the condition that KCFL receives a

corresponding payment of interest from Kiwibank on its investment in the Kiwibank Bonds. KCFL's obligation to pay interest changes or will terminate should any of the Kiwibank Bonds be converted into ordinary shares or written off. The Capital Notes have a maturity date of 15 July 2024, however, KCFL will make early repayment of the Capital Notes should Kiwibank elect to make early repayment of the Kiwibank Bonds as outlined above. KCFL's obligation to repay the capital notes changes or will terminate should any of the Kiwibank Bonds be converted into ordinary shares or written off.

8. Dividends paid on ordinary shares

During the period ended 31 March 2016 Kiwibank paid ordinary dividends of \$24.0m to the immediate parent company, KGHL (period ended 31 March 2015: \$21.7m; year ended 30 June 2015: \$21.7m).

Notes to the interim financial statements continued

9. Asset quality

Dollars in millions	The Banking Group		
	Unaudited 9 months ended 31/03/16	Unaudited 9 months ended 31/03/15	Audited year ended 30/06/15
Impairment losses per income statement			
Collective impairment losses on loans and advances	3	4	4
Individual impairment losses on loans and advances	7	8	9
Total impairment losses per income statement	10	12	13

Dollars in millions	The Banking Group			
	Residential unsecured lending	Residential mortgage loans	Corporate exposures	Total
Unaudited as at 31 March 2016				
Collective allowance for impairment loss	11	24	9	44
Past due assets >90 days but not impaired	2	5	1	8
Impaired assets				
Gross impaired assets	2	8	5	15
Individual allowance for impaired assets	(1)	(4)	(4)	(9)
Total net impaired assets	1	4	1	6
Unaudited 9 months ended 31 March 2016				
Impairment losses per income statement				
Collective allowance charge	2	7	(6)	3
Individual allowance charge	8	1	(2)	7
Total impairment losses	10	8	(8)	10

Notes to the interim financial statements continued

10. Segment analysis

For the purposes of determining reportable operating segments, the chief operating decision-maker has been identified as the Kiwibank Leadership Team (“KBLT”), which consists of the Chief Executive and his direct reports. The KBLT reviews the Banking Group’s internal reporting pack on a regular basis to assess performance and to allocate resources. A reportable operating segment is a distinguishable part of the Banking Group, engaged in providing products and services which are subject to risks and returns that are different from those of other segments. The business segments are defined by the customers that they service and the services they provide.

The KBLT assesses the performance of the operating segments based on a measure of profit before tax. This measurement basis includes a reallocation of internal overhead expenses from

non-income generating cost centres of the business. Net interest income at a segmental level includes an allocation for internal transfer pricing which eliminates to zero at a Banking Group level. Transfer pricing is allocated on a basis which reflects intersegment funding arrangements.

A summarised description of each business unit is shown below:

- Personal – Provides banking products and services to the personal banking segment via the Banking Group and NZP distribution channels and the bank’s funding reserves.
- Business – Provides banking products and services to the business sector, via the Banking Group and NZP distribution channels. Included within the segment are Business and Treasury services.

Dollars in millions	The Banking Group		
	Personal markets	Business markets	Total
Unaudited 9 months ended 31 March 2016			
External revenues	391	(29)	362
Intersegment revenues	(159)	159	-
Total revenues	232	130	362
Profit before taxation	60	73	133
Unaudited 9 months ended 31 March 2015			
External revenues	371	(15)	356
Intersegment revenues	(137)	137	-
Total revenues	234	122	356
Profit before taxation	78	61	139
Year ended 30 June 2015			
External revenues	494	(21)	473
Intersegment revenues	(184)	184	-
Total revenues	310	163	473
Profit before taxation	95	81	176

Notes to the interim financial statements continued

11. Financial instruments

Fair value measurement

Assets and liabilities carried at fair value or for which fair values are disclosed have been classified into three levels according to the quality and reliability of information used to determine the fair values. The three levels of the fair value hierarchy are defined as follows:

- Level 1 – Fair value measurements are those derived from unadjusted quoted prices in active markets for identical assets or liabilities.
- Level 2 – Fair value measurements are those where quoted market prices are not available, for example where the instrument is traded in a market that is not considered to be active or valuation techniques are used to determine fair value and where these techniques use inputs that are based significantly on observable market data.
- Level 3 – Fair value measurements where at least one input which could have a significant effect on the instrument's valuation is not based on observable market data.

Valuation methodology

The fair values of assets and liabilities carried at fair value were determined by application of the following methods and assumptions.

Held for trading and available-for-sale securities

Estimates of fair value for both held for trading and available-for-sale securities are based on quoted market prices or determined

using market accepted valuation models as appropriate (including discounted cash flow models) with inputs including an interest rate yield curve developed from quoted rates and market observable credit spreads.

Debt securities issued

Debt securities issued that are classified at fair value through profit or loss are short term in nature. For these liabilities fair value has been determined using a discounted cash flow model with inputs including an interest rate yield curve developed from quoted rates and market observable credit spreads.

Derivative financial instruments

Where the Banking Group's derivative financial assets and liabilities are not traded on an exchange, they are valued using valuation techniques, including discounted cash flow and option pricing models, as appropriate. The types of derivatives classified as level 2 and the valuation techniques used include:

- Interest rate swaps which are valued using discounted cash flow models; the most significant inputs into those models are interest rate yield curves which are developed from quoted rates.
- Foreign exchange derivatives that do not contain options which are priced using rates available from publicly quoted sources.

Dollars in millions	The Banking Group			
	Level 1	Level 2	Level 3	Total
Unaudited as at 31 March 2016				
Financial assets				
Derivative financial assets	-	693	-	693
Financial assets held for trading	1	14	-	15
Available-for-sale financial assets	483	676	-	1,159
Total financial assets at fair value	484	1,383	-	1,867
Financial liabilities				
Derivative financial liabilities	-	766	-	766
Debt securities issued	-	500	-	500
Total financial liabilities at fair value	-	1,266	-	1,266

There have been no transfers between levels 1 and 2 during the period ended 31 March 2016 (period ended 31 March 2015: no transfers; year ended 30 June 2015: no transfers). There were also no transfers into/out of level 3 during the period ended 31 March 2016 (period ended 31 March 2015: no transfers; year ended 30 June 2015: no transfers).

Notes to the interim financial statements continued

11. Financial instruments continued

Dollars in millions	The Banking Group			Total
	Level 1	Level 2	Level 3	
Audited as at 30 June 2015				
Financial assets				
Derivative financial assets	1	479	-	480
Financial assets held for trading	58	38	-	96
Available-for-sale financial assets	664	558	-	1,222
Total financial assets at fair value	723	1,075	-	1,798
Financial liabilities				
Derivative financial liabilities	-	475	-	475
Debt securities issued	-	615	-	615
Total financial liabilities at fair value	-	1,090	-	1,090

Dollars in millions	The Banking Group			Total
	Level 1	Level 2	Level 3	
Unaudited as at 31 March 2015				
Financial assets				
Derivative financial assets	-	289	-	289
Financial assets held for trading	26	20	-	46
Available-for-sale financial assets	765	482	-	1,247
Total financial assets at fair value	791	791	-	1,582
Financial liabilities				
Derivative financial liabilities	-	362	-	362
Debt securities issued	-	764	-	764
Total financial liabilities at fair value	-	1,126	-	1,126

Notes to the interim financial statements continued

11. Financial instruments continued

Dollars in millions	The Banking Group					
	Unaudited as at 31/03/16		Unaudited as at 31/03/15		Audited as at 30/06/15	
	Carrying amount	Estimated fair value	Carrying amount	Estimated fair value	Carrying amount	Estimated fair value
Assets						
Financial assets held for trading	15	15	46	46	96	96
Available-for-sale assets	1,159	1,159	1,247	1,247	1,222	1,222
Loans and advances	16,439	16,591	15,362	15,432	15,598	15,704
Derivative financial instruments	693	693	289	289	480	480
Due from NZP related parties	78	78	78	78	77	77
Liabilities						
Deposits and other borrowings	(14,656)	(14,679)	(13,654)	(13,663)	(13,740)	(13,759)
Derivative financial instruments	(766)	(766)	(362)	(362)	(475)	(475)
Debt securities issued	(2,396)	(2,404)	(2,368)	(2,373)	(2,397)	(2,405)
Subordinated debt	(259)	(262)	(254)	(261)	(255)	(262)
Due to NZP related parties	(4)	(4)	(3)	(3)	(6)	(6)

The carrying values of the following financial instruments are a reasonable approximation of fair value because, for example, they are short-term in nature or reprice to current market rates frequently: cash and cash equivalents, due from other financial institutions, other financial assets, due to other financial institutions and other financial liabilities.

12. Liquidity

The Banking Group holds a diversified portfolio of high quality liquid securities to support its liquidity risk management. The size of the Banking Group's liquidity portfolio is based on the amount required to meet its liquidity policy and includes items both classified as cash and cash equivalents and those classified as operating assets in the consolidated cash flow statement.

Dollars in millions	The Banking Group
	Unaudited as at 31/03/16
The Banking Group's liquidity portfolio is based on the amount required to meet its liquidity policy.	
Cash on hand and with central banks	461
Certificates of deposit	99
Government bonds and treasury bills	498
Local body stock and bonds	16
Other bonds	982
Total	2,056

Notes to the interim financial statements continued

13. Credit exposure concentrations

Credit exposures to individual counterparties

Credit exposure concentrations are disclosed on the basis of actual credit exposures and gross of set-offs. Peak end-of-day aggregate credit exposures have been calculated using the Banking Group's Tier 1 capital at the end of the period.

There are no individual counterparties (excluding connected parties, governments and banks with long term credit ratings of A-, A3 or its equivalent or above), where the period end and peak end-of-day aggregate actual credit exposures, net of individual credit impairment allowances (which were nil), equalled or exceeded 10% of the Banking Group's shareholder equity as at the reporting date.

14. Fiduciary activities and securitisation

Provision of financial services

Financial services provided by Kiwibank to entities which are involved in trust, custodial, funds management and other fiduciary activities, are provided at fair value, except that Kiwibank does not charge Kiwibank Investment Management Limited, the Manager of the Kiwibank PIE Unit Trust, any bank fees. Further, the Kiwibank PIE Unit Trust bank account used for tax payments does not earn interest.

Insurance business

The Banking Group does not conduct insurance business. However, certain insurance products which are marketed through the Banking Group's retail network are underwritten by Kiwi Insurance Limited, a wholly owned subsidiary of KGHL, Kiwibank's immediate parent company.

Kiwi Covered Bond Trust

On 23 January 2013, the Kiwi Covered Bond Trust (the "**Covered Bond Trust**") was established to hold Kiwibank housing loans and to provide guarantees to certain debt securities issued by the Bank. Guarantees provided by Kiwi Covered Bond Trustee Limited, as Trustee of the Covered Bond Trust, have a priority claim over the assets of the Covered Bond Trust. Since 19 February 2013, selected Kiwibank housing loans have been transferred to the Covered Bond Trust in order to facilitate the Bank's covered bond programme. These assets do not qualify for derecognition as the Banking Group retains a continuing involvement and retains substantially all the risks and rewards of ownership of the transferred assets.

The Covered Bond Trust is consolidated within the Banking Group. Substantially all of the assets of the Covered Bond Trust comprise housing loans originated by the Bank, which are security for the guarantee of issuances of covered bonds by the Bank. The assets of the Covered Bond Trust are not available to creditors of the Bank, although the Bank (or its liquidator or statutory manager) may have a claim against the residual assets of the Covered Bond Trust (if any) after all prior ranking creditors of the Covered Bond Trust have been satisfied.

The carrying value of the Covered Bond Trust pool at 31 March 2016 is \$316m (31 March 2015: \$316m; 30 June 2015: \$316m). These securities are ring fenced to ensure they are not used as collateral outside of agreements established in relation to the Covered Bond Trust.

Kiwibank RMBS Trust Series 2009-1

The purpose of the Kiwibank RMBS Trust Series 2009-1 (the "**RMBS Trust**") is to provide an in-house residential mortgage-backed securities facility to issue securities as collateral for borrowing from the Reserve Bank of New Zealand. As at 31 March 2016, included within Loans and advances to customers on the Banking Group's consolidated balance sheet were housing loans with a carrying value of \$600m held by the RMBS Trust (31 March 2015: \$600m; 30 June 2015: \$600m). These housing loans do not qualify for derecognition as the Bank retains substantially all of the risks and rewards of ownership. The RMBS Trust is consolidated within the Banking Group.

15. Risk management

There have been no material changes to the Banking Group's policies for managing risk, or material exposures to new categories of risk since 30 June 2015.

16. Capital expenditure commitments

Capital expenditure commitments contracted for as at 31 March 2016, but not provided for in these interim financial statements, total \$5.6m; (31 March 2015: \$9.7m; 30 June 2015: \$6.3m) of which \$0.6m (31 March 2015: \$2.4; 30 June 2015: \$1.7m) are due between one and five years from the reporting date.

Notes to the interim financial statements continued

17. Contingent liabilities and loan commitments

In June 2013, a group called Fair Play on Fees announced plans for a representative action against banks in New Zealand in relation to certain default fees charged to New Zealand customers. In November 2013, the group issued proceedings against Kiwibank. The potential outcome of the proceedings cannot be determined with any certainty at this stage.

Other than the above, there are no material contingent liabilities as at 31 March 2016 (31 March 2015: nil; 30 June 2015: nil).

Undrawn loan commitments as at the reporting date are as follows:

Dollars in millions	The Banking Group		
	Unaudited as at 31/03/16	Unaudited as at 31/03/15	Audited as at 30/06/15
Loan commitments	2,626	2,346	2,442

18. Events subsequent to the reporting date

There were no material events that occurred subsequent to the reporting date, that require recognition, or additional disclosure in these interim financial statements.

Capital adequacy

The “**Banking Group**” consists of Kiwibank Limited and its subsidiaries. The Banking Group is subject to the capital adequacy requirements for registered banks as specified by the Reserve Bank of New Zealand (“**RBNZ**”). The RBNZ has set minimum acceptable regulatory capital requirements that are consistent with the internationally agreed framework developed by the Basel Committee on Banking Supervision.

The Bank must comply with RBNZ minimum capital adequacy ratios, as calculated under the Basel III framework in accordance with the RBNZ document *Capital Adequacy Framework (Standardised Approach)* (BS2A), as determined in its conditions of registration.

Regulatory capital ratios

	The Banking Group	
	Regulatory minima	31/03/16
Capital adequacy ratios		
Common Equity Tier 1 capital ratio	4.5%	9.1%
Tier 1 capital ratio	6.0%	10.7%
Total capital ratio	8.0%	12.9%
Buffer ratios		
Buffer ratio	2.5%	4.6%

Regulatory capital

The following table shows the qualifying capital for the Banking Group.

	The Banking Group
Dollars in millions	31/03/16
Common Equity Tier 1 capital ^{1,2}	947
Less deductions from Common Equity Tier 1 capital	(90)
Total Common Equity Tier 1 capital	857
Additional Tier 1 capital ³	147
Total Tier 1 capital	1,004
Tier 2 capital	208
Total capital	1,212

1 Includes Available for Sale Reserve of \$11m. The available-for-sale reserve includes the cumulative net change in the fair value of available-for-sale securities until the investment is derecognised or impaired.

2 Includes cash flow hedge reserve of (\$64m). The cash flow hedging reserve comprises the effective portion of the cumulative net change in the fair value of foreign exchange and interest rate derivative contracts related to hedged forecasted transactions that have not yet occurred. The cash flow hedge reserve is not eligible for inclusion in capital under BS2A 7 (3)(c).

3 Additional Tier 1 capital consists of Perpetual bonds, which are classified as equity of the Banking Group for financial reporting purposes.

Capital adequacy continued

Pillar I capital requirements

		The Banking Group
		31/03/16 Pillar I capital requirement
Dollars in millions		
On-balance sheet credit risk		
Residential mortgages (including past due)		465
Corporate		57
Claims on other banks		14
Other		48
Total on-balance sheet credit risk		584
Other capital requirements		
Off-balance sheet credit exposures		32
Operational risk		90
Market risk		44
Total other capital requirements		166
Total Pillar I capital requirement		750

Residential mortgages by loan-to-value ratio

				The Banking Group		
				31/03/16		
				On-balance sheet	Off-balance sheet	Total
Dollars in millions						
LVR 0%–80%				13,384	333	13,717
LVR >80%–90%				1,427	14	1,441
LVR 90% +				405	16	421
Total				15,216	363	15,579

The LVR classification above is calculated in line with the Bank's Pillar I capital requirement, which includes capital relief for "Welcome Home" loans that are guaranteed by the New Zealand Crown. Loans with an LVR greater than 80% are presented after the mitigation of credit risk from third party lenders' mortgage insurance, where applicable.

At 31 March 2016, of the loans with an LVR greater than 80%, \$454m relates to "Welcome Home" loans, whose credit risk is mitigated by the New Zealand Crown. Of the remaining loans with an LVR greater than 80%, Kiwibank uses lenders' mortgage insurance on selected loans.

Other material risk (Pillar II)

The Bank has made an internal capital allocation of \$44m. The other material risks identified by the Bank include regulatory environment risk, reputational risk, systems risk and liquidity risk.